

Farmers Home Administration Washington D.C. 20250

October 26, 1987

SUBJECT: Limited Resource Farm Ownership (FO) and

Operating (OL) Loans

TO: All State Directors and State Directors-at-Large, FmHA

## Purpose/Intended Outcome:

This AN provides clarification of FmHA policies and procedures for making and servicing limited resource (LR) loans.

The intended outcome is to provide uniformity in administration of the limited resource loan program.

## Comparison with Previous AN:

This AN replaces AN No. 1529(1951) issued January 14, 1987, which expired on September 30, 1987. The policy as clarified in that AN remains the same.

## Implementation/Responsibilities:

The financial problems of many FmHA farmer program borrowers and applicants have created a strong demand for LR loan assistance.

The definition of a LR borrower, as set forth in section 1941.4(h) and 1943.4(h) of FmHA Instructions 1941-A and 1943-A, respectively, is not intended to be an all inclusive list of the problems that an applicant/borrower must face in order to be eligible for LR rates.

A major problem confronting many farmers is the inability to service all debts due to inadequate cash flow. The LR loan authority can be used to provide farmers with lower interest rates, which improves their cash flow during a period of temporary debt servicing problems, caused by conditions beyond their control. During this period, the LR borrower is to receive special counseling and additional supervision from FmHA in an effort to overcome the problems which create the need for LR rates.

The LR program is intended to provide assistance to the full range of farmers who operate family farms. Any new applicant who qualifies for FO/OL assistance and any indebted FO/OL borrower can be considered for LR interest rates, providing their plan of

EXPIRATION DATE: September 30, 1988

FILING INSTRUCTIONS: Preceding FmHA Instruction 1951-A



operation reflects the need for these rates. FO/OL debts owed by FmHA borrowers may be changed to the current LR rates if the borrower meets the requirements as set forth in the above mentioned sections of FmHA Instruction 1941-A and 1943-A, as appropriate. These actions should be processed in accordance with sections 1951.33 and 1951.40 of FmHA Instruction 1951-A.

The County Supervisor will document the applicant/borrower's problems which justify the use of low interest rate LR loans. A realistic Farm and Home Plan or other farm budget must support the documentation. Since these borrowers require intensive supervision, special attention should be given to the use of key management practices which address the borrower's problems. County Supervisors are strongly encouraged to use available management and financial specialist contractors authorized under the Farm Credit Initiatives, along with other USDA and outside resources, to assist LR borrowers in overcoming their difficulties.

County Supervisors should exercise caution in making LR loans or converting existing FO/OL loans to LR rates. Rescheduling/ reamortizing loans at the maximum term permissible at regular rates must be considered before using LR rates. The LR loan programs should be used only when it is fully justified and necessary to accomplish the objectives of the loan(s) involved. Rescheduling and reamortization, first at regular rates and then at LR rates, must be considered before granting a deferral.

VANCE L. CLARK Administrator

Sent via telemail on October 30 at 11:42 am by ASD (IMPS). The State Director will advise the Farmer Program Chief, District Directors, and County Supervisors of contents of this AN.